Electronic Medical Records MJS Disclaimer

- I am reasonably IT savvy
- I was very frustrated by poor solutions offered
- So I sought to find solutions >>> None evident
- >> So I created one my own Electronic Clinical Record

I therefore have a commercial conflict of interest in this solution that I have created for my own use!!

The State of the EMR Market in 2017

AAOS 2017 Annual Meeting

San Diego Convention Center

> 30% of US physicians in EMR Burn out

- >80% of US EMR is copy and paste
- ➢ US EMR Market \$28 billion in 2016
- >1 in 6 medical practices are planning to change vendors
- ➢ 15 percent switch rate
- >Increasing security risks e.g.

Ransomware:

Hollywood Presbyterian Medical Center. - February 5, 2016 payed a ransom of \$17,000 to obtain a decryption key to restore its data.

Issue – New Administration policy - (currently a US Issue, but we are increasingly caught up in it.)

- confusion regarding **meaningful use** and certification of EMR systems
- Stick and carrot token support but decreasing payment for non-compliance

"New participants who successfully demonstrate meaningful use for this period and satisfy all other program requirements will avoid the payment penalty in 2017."

Issue – Cybersecurity

- increasing number and severity of security breaches
- does not seem to be getting better
- Multiple portal and workflow challenges
- expect to see fines that are more significant.
- This area continues to be an Achilles heel for the industry.

Issue – Frustrated Physicians.

- Physicians have repeatedly complained that EHRs are difficult to use.
- EHR interfaces are awkward and non-intuitive creating more problems than solutions.
- Physicians are not convinced that EMR's will cut costs or help to provide better and safer care.
- Vendors do not seem to be in touch with need
- EHRs often get in the way and slow users down because of the way they are configured or are not convenient to use.
- Most EHRs are not designed to juggle the simultaneous actions

The State of the EMR Market in 2017 The players

1. Cerner

- Big acquisition, but recently lost Mayo Clinic contract (55,000 doctors!)
- > Department of Defense EMR contract will also help to move Cerner forward.

2. McKesson

3. Epic

vendor for Kaiser Permanente and many other large corporations

4. Allscripts Healthcare Solutions

- top five position for several years
- > EPAS

Others,

including GE Healthcare, Athenahealth's Intersystems, QSI/NextGen, MEDITECH, Greenway, eClinicalWorks plus at least 600 others

Recently fined for doubling licence fees to a hospital and blocking access until they paid up.

EMR in Australia

Well funded by Government and growing rapidly

- NeHTA \$1B on PCEHR > "My Health Record"
- Radiology Standards Standards Australia
 - Defined but not mandated so ignored by Radiologists
- HISA Health Informatics Society of Australia.
 - HIC AUSTRALIA'S PREMIER DIGITAL HEALTH, HEALTH INFORMATICS AND E-HEALTH CONFERENCE
 - Brisbane August 2017 >>> Opening address!!!

"Everything is just great! We just can not get the doctors on board!!!"

Recognised issues

- Frustrated Physicians
- Hospitals Switching EMR Vendors
- (US issues) A New President and New Healthcare Policy Leaders
- Ransomware Attacks and Cyber Breaches Causing a PR Downside
- "Dashboarding," Blockchain and Other Product Trends
- Hundreds of Competitors
- No Vendor With Even 1/5th of the Market
- Interoperability Mandates
- IT Staff Shortages



End user driven electronic clinical record development – *Critical Integrative Centrality* in the health care axis

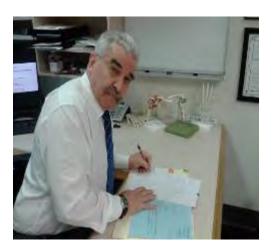
Michael Sandow FRACS Orthopaedic Surgeon Wakefield Orthopaedic Clinic Adelaide

Michael Sandow BMBS FRACS

- Orthopaedic Surgeon
- Wakefield Orthopaedic Clinic, Adelaide
- 13 surgeons



- Electronic practice records >20 years Appointments / accounts / letters
- Until recently, only one still kept paper clinical notes
- Yes that would be me!!



Wakefield Orthopaedic Clinic EMR status

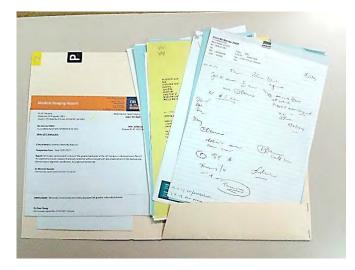
- WOC Surgeons uses one predominant Medical records system
- Why paperless "largely office space / secretarial work load driven"
- WOC Surgeon 1 "slower, but the secretaries love it. I was going to toss it in, but too late now, and I cope, but I'm not that happy."
- WOC Surgeon 2 "harder and slower to see patients, but I'm not carrying around piles of notes like you!"

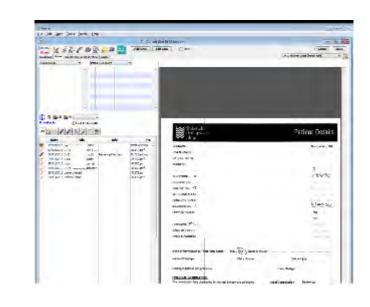
Why do I need to go paperless

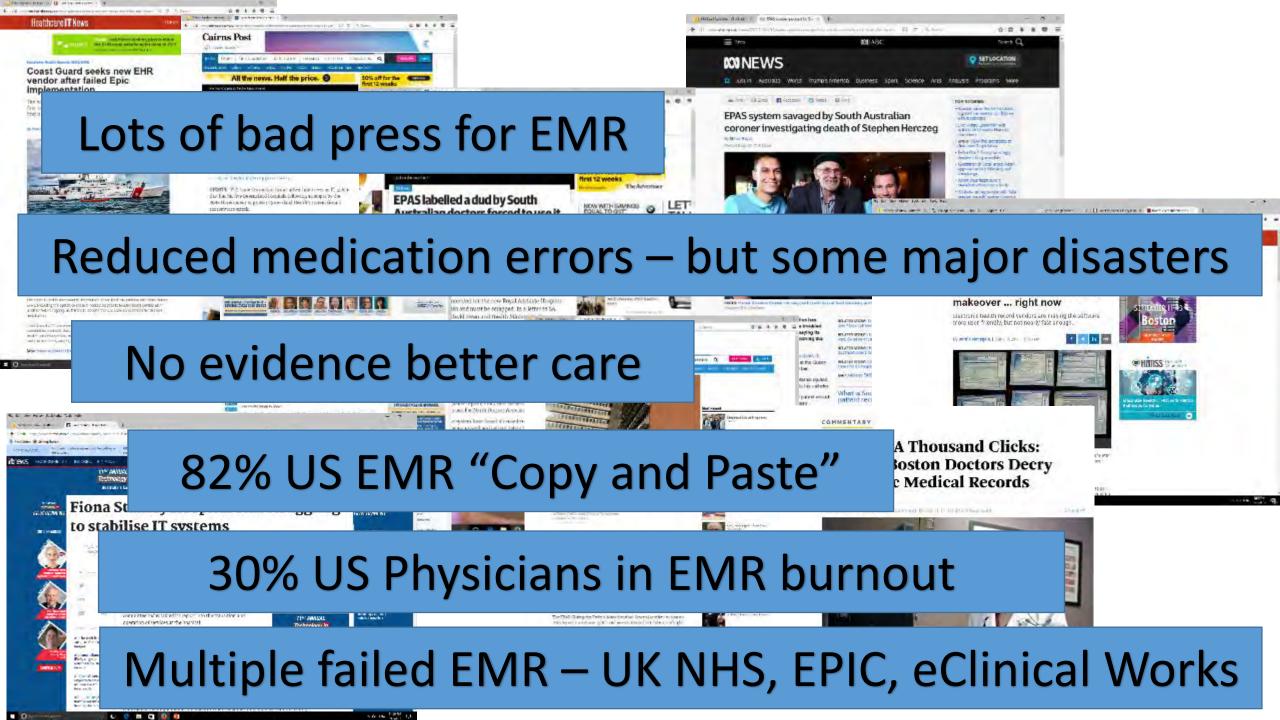
- Managing patient appointments
- Managing the billing
- Storing the data
- Paperless clinical records

Wakefield Orthopaedic Clinic EMR status

- Records quality has fallen most only use the GP letter
- More legible, but less complete SLOWER!
- Sometimes 3-4 line typed note for consults, and some scans
- Multiple individual files may need 20 files open to review a case







SA Health / RAH experience

- Hand Clinic Outpatient template reduced from 25 \rightarrow 7 patients per hour
- Planning to employ scribes



SA Health / RAH experience

- Hand Clinic Outpatient template reduced from 25 \rightarrow 7 patients per hour
- Planning to employ scribes
- Unable to go paperless for the nRAH move



Is EMR delivering what is needed?

- "....what doctors want most is an EHR that *fits with their workflow, not disrupts it.*" HealthcareITNews April 2017
- ".....that EMRs have not been designed by their end users.
 ... a clinician-driven EMR may be an opportunity to innovate."!!!!
 US National Innovation Summit 2014

Transition from Hard to Soft

• EMRs are designed for coding and billing, - not efficient patient care

What they should do:

- emulate efficient, entrenched workflows
- designed around the end-users' needs

What current EMR technology actually does:

- Significant workflow disruption
- decreased eye-eye contact with the patient
- increased time to document a record

Move to paperless eMR / eCR

- Same work flow or better
- Same data input or better
- Increased IT functionality

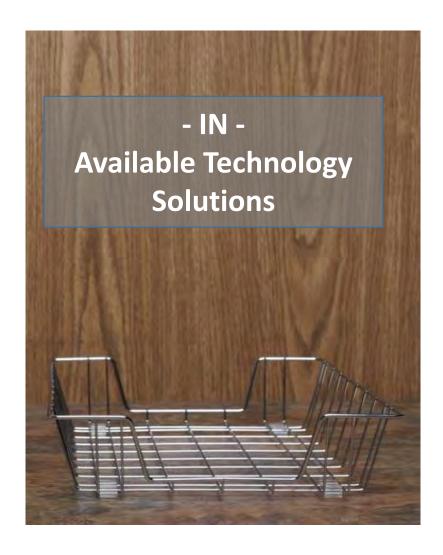


- What is done well in hard emulate it in soft
- What is done badly in hard replace it in soft

Hardly a unique situation – so where is the solution?

MJS Technology IN-Basket test ➢ Define the specifications ➢ Check the IN Basket ➢ If nothing there

- consider doing it yourself



- Storing and organising the Medical / Health data
 Primary role of most EMR does it well.
- 2. Getting data into the system
 > Typing faster is not the answer
 > Touch typing has lower cognition and retention than hand writing

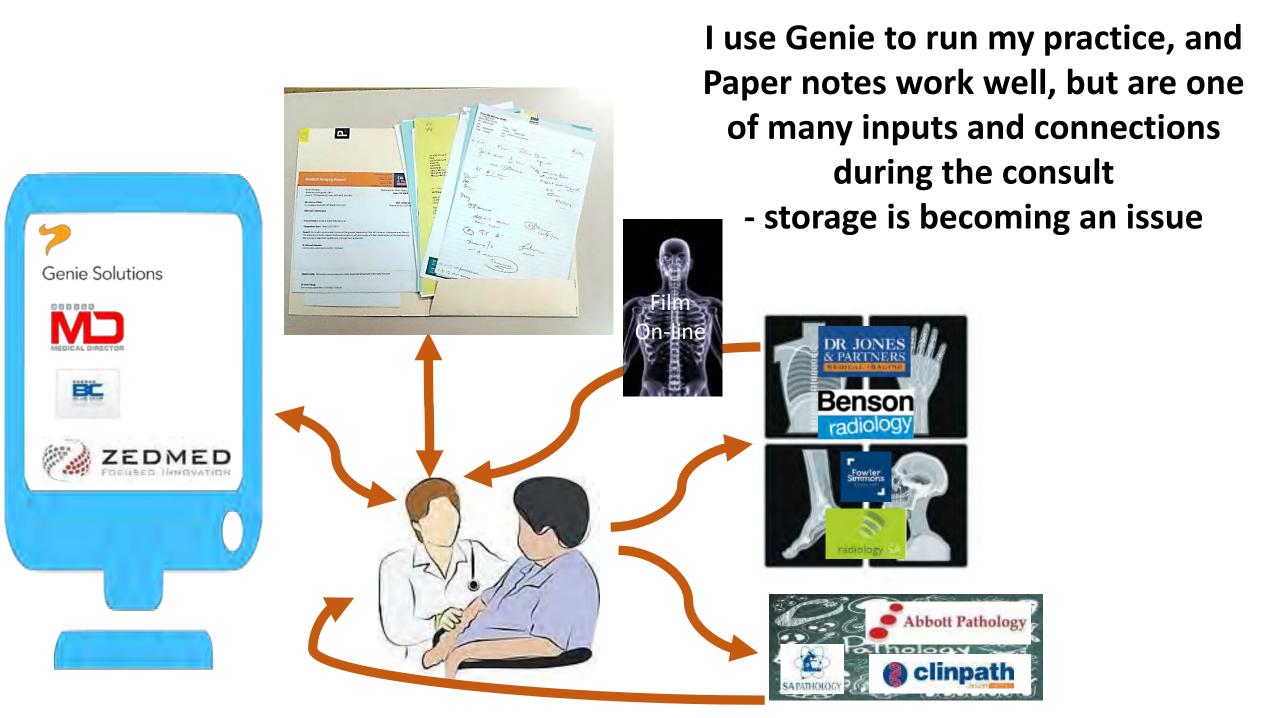
The Pen Is Mightier Than the Advantages of Longhand Ov Pam A. Mueller, Daniel M. Or

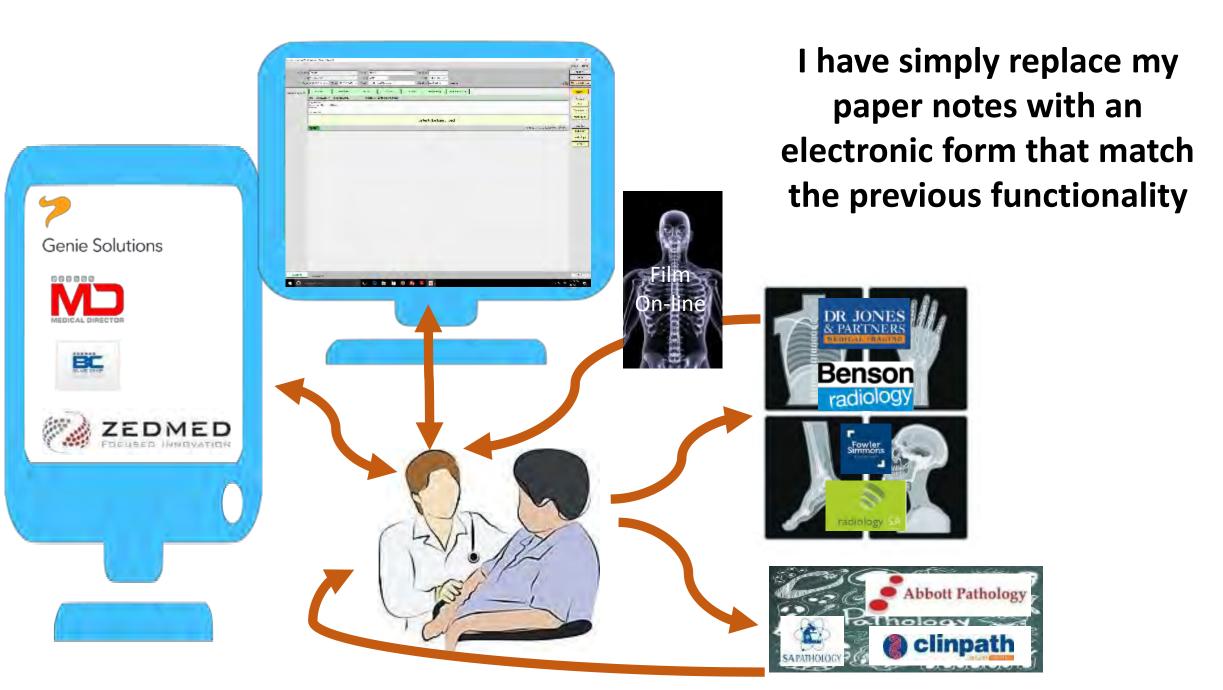
3. Getting data out of the system➢ Multiple separate files can be an is

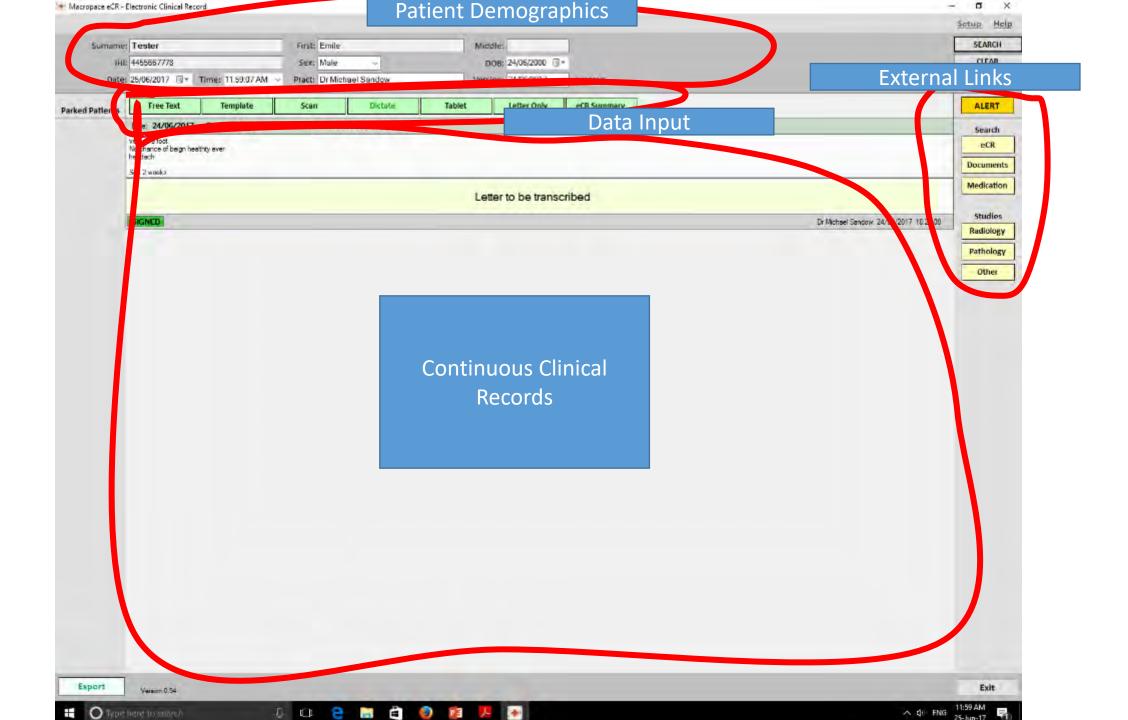


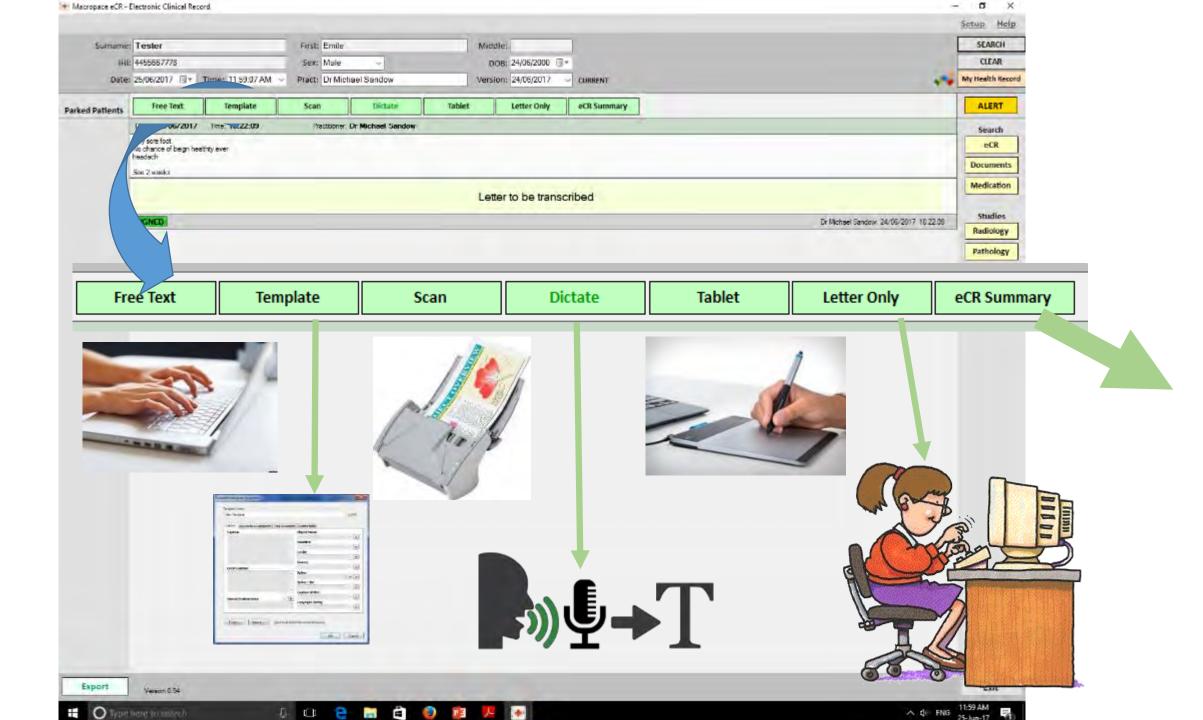
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"I don't know what's worse - trying to read a doctor's handwriting in charts or their typing errors in the EMR."





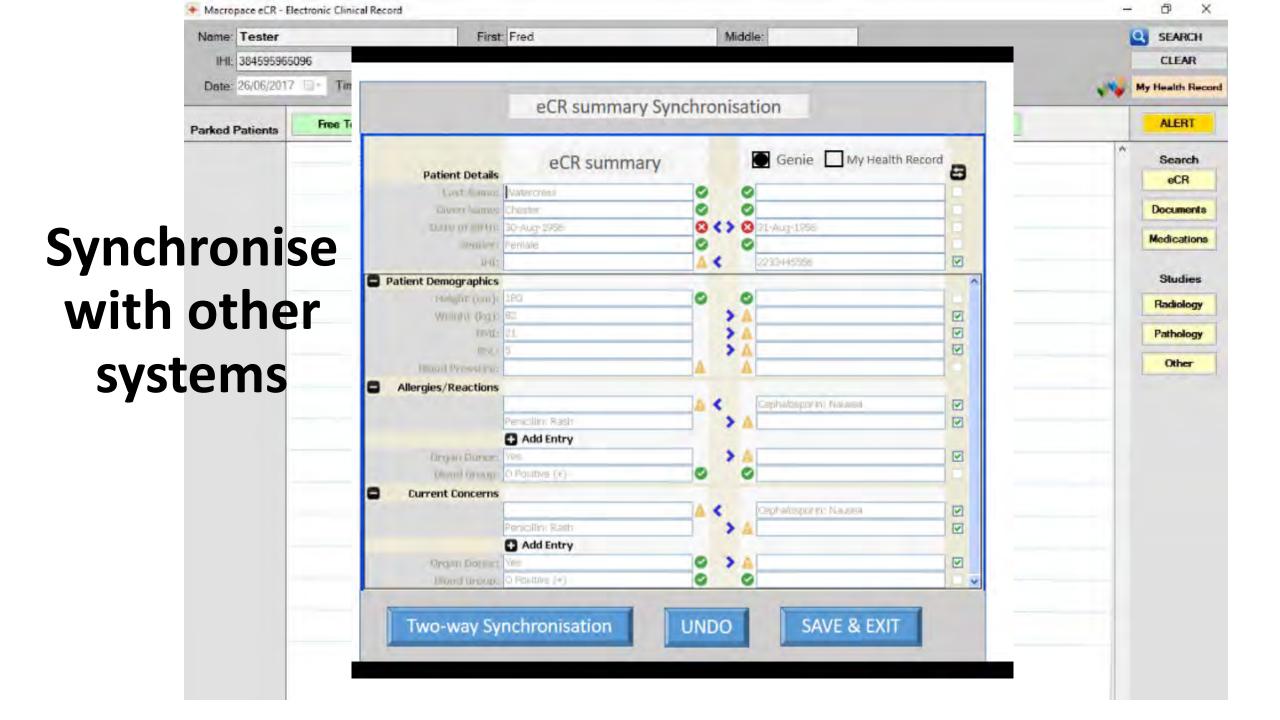




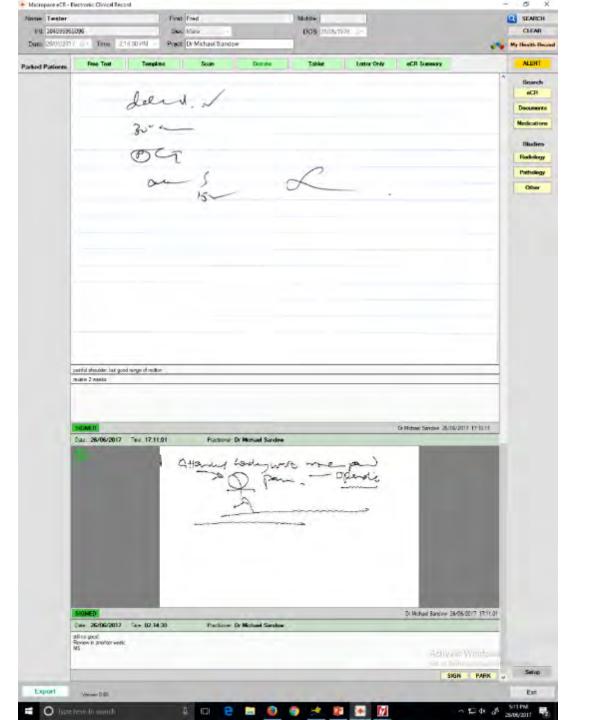
eCR Summary

- eCR Summary
- eCR Confidential
 Summary
- eCR summary
 - Previous versions
- Sync

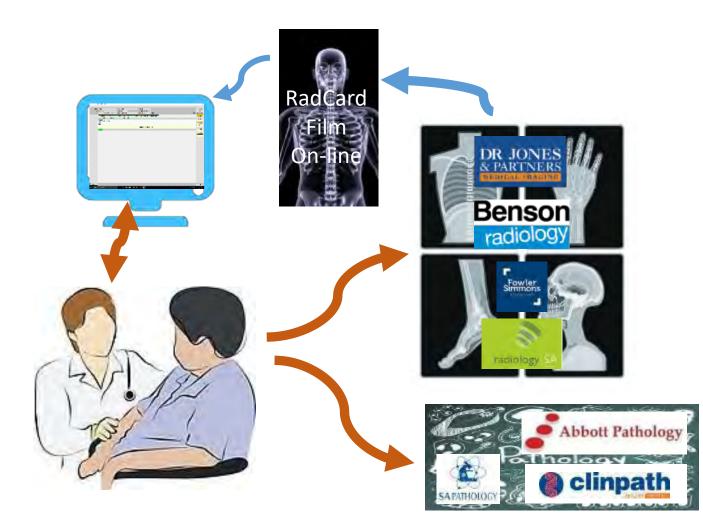
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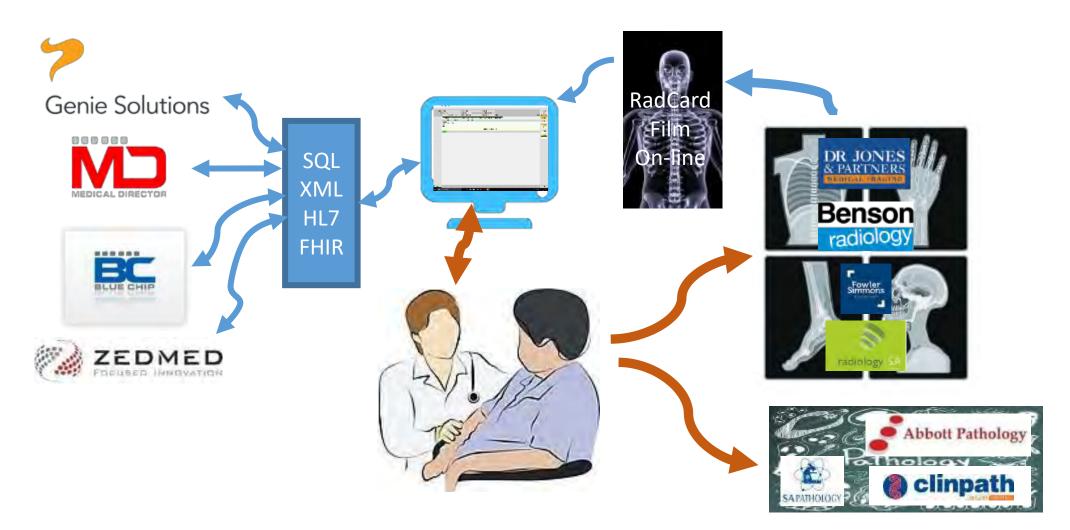
- Continuous medical record
- Searchable with bookmarks or text etc
- Links to external sources
 - Host Medical Software
 - Radiology
 - Pathology
 - My Health Record
- Alert link
- Exportable as PDF

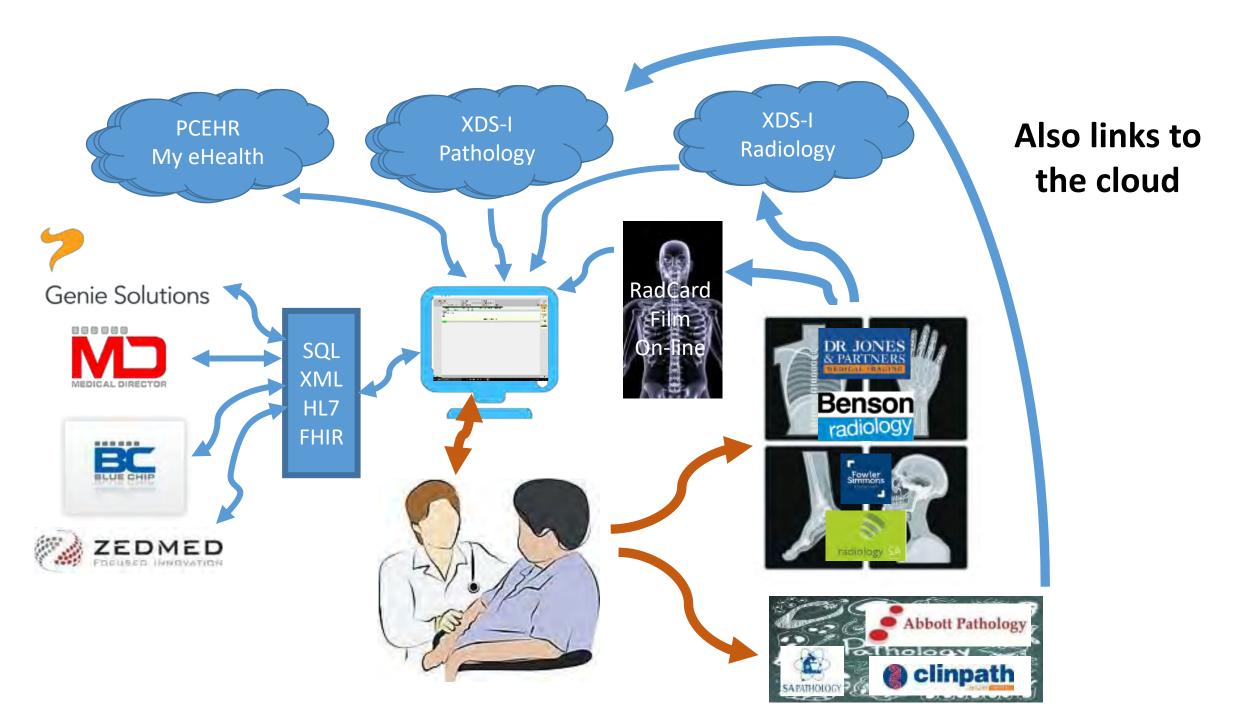


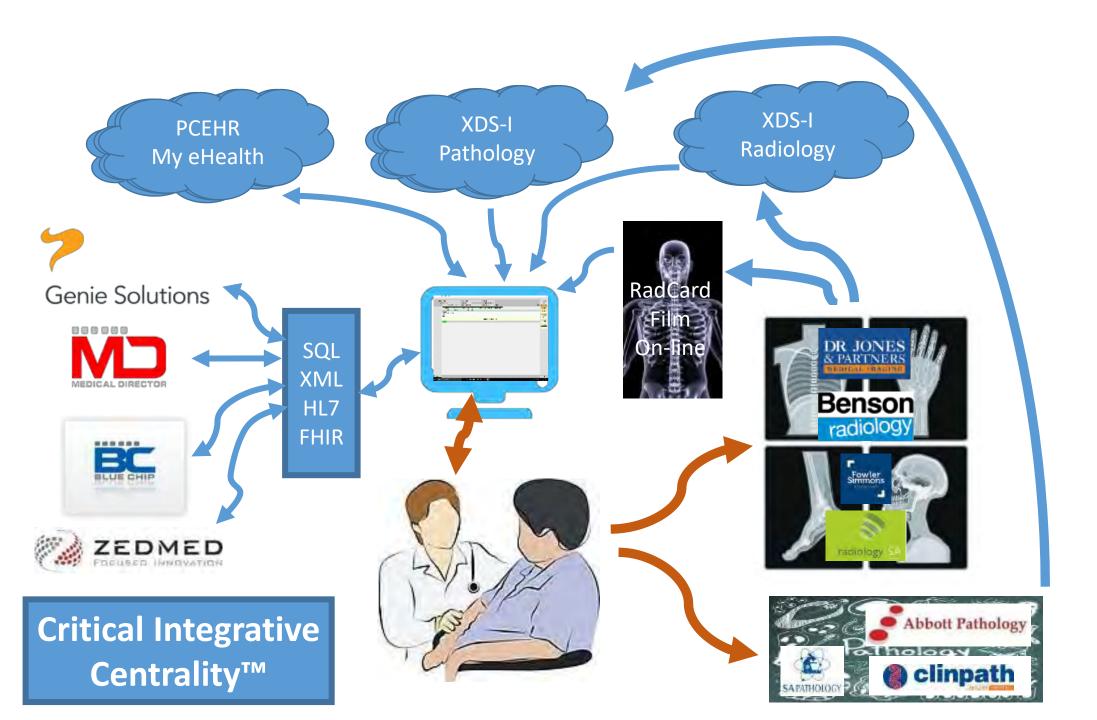
Radiology and Pathology can be linked



Because it is an electronic interface, I now have a single conduit to link to the host managements software and radiology/pathology. Same data input / Better data access / integrated IT functionality







Macropace eCR

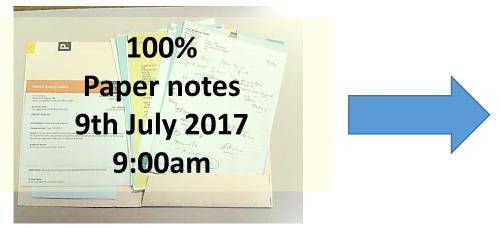
** The software is not commercially available **

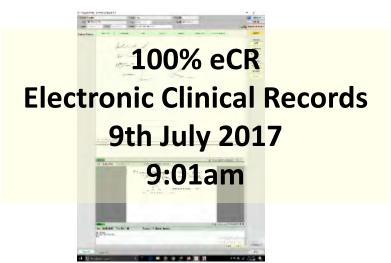
Successful Transition to Paperless

- Managing patient appointments
- Managing the billing
- Storing the data
- Paperless clinical records

Successful Transition from Hard to Soft

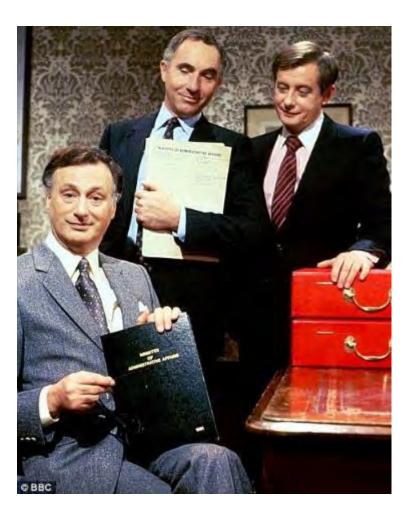
- emulated my efficient, entrenched workflows
- designed around the end-user's needs
- Achieved a seamless "point in time" transition





- > No workflow disruption
- Facilitates eye-eye contact with the patient
- Reduced documentation time
- Medical Defence compliant !!!

Not that difficult if the specification and functional requirements are defined



The (successful) outcomes are typically achieved for those who sets the design specifications!!



End user driven electronic clinical record development – *Critical Integrative Centrality* in the health care axis

Macropace eCR

(patents pending)